# FRMO Corp. Announces Third Quarter 2017 Financial Results and Conference Call

# WHITE PLAINS, N.Y. - April 12, 2017

FRMO Corp. (the "Company" or "FRMO") (OTC Pink: FRMO) today reported its financial results for the 2017 third quarter, which ended February 28, 2017 (May Fiscal Year).

# **Financial Highlights**

FRMO's 2017 book value as of February 28, 2017 was \$111.4 million (\$2.53 per share on a fully diluted basis), including \$9.2 million of non-controlling interests. The prior fiscal year-end at May 31, 2016 figure was \$99.8 million (\$2.27 per share), which includes \$3.7 million of non-controlling interests. Current assets, comprised primarily of cash and equivalents and investments available for sale, amounted to \$101.6 million as of February 28, 2017, and \$89.2 million as of May 31, 2016. Total liabilities were \$15.8 million as of February 28, 2017, compared to \$15.2 million as of May 31, 2016, the majority of each being deferred taxes.

FRMO's net income for the three months ended February 28, 2017 was \$310,176 (\$0.01 per share basic and diluted) compared to \$189,395 (\$0.00 per share basic and diluted) for the same three month period in 2016. Income from operations for the third quarter of fiscal 2017 was \$817,295, compared to \$407,546, for the same period in the prior year. Comprehensive income (loss) for the same periods was \$1,598,588 up from (\$5,240,692). The latter figure included unrealized investment losses.

For the nine months ended February 28, 2017, net income was \$1,145,030 (\$0.03 per share basic and diluted) compared to \$2,792,308 (\$0.06 per share basic and diluted) in the prior year. Income from operations was \$2,075,396 down from \$5,138,061 for the same period in 2016. Comprehensive income (loss) for the same periods was \$5,191,158 up from (\$9,856,984).

Further details are available in the Quarterly Report of the Company's Consolidated Financial Statements for the quarter ended February 28, 2017. These statements have been filed on the OTC Markets Group Disclosure and News Services, which may be accessed at <u>www.otcmarkets.com/stock/FRMO/filings</u>. These documents are also available on the FRMO web site at <u>www.frmocorp.com</u>.

## **Conference Call**

Murray Stahl, Chairman and CEO, and Steven Bregman, President and CFO, will host a conference call on Tuesday, April 18, 2017 at 4:15 p.m. EST. *Only questions submitted to <u>info@frmocorp.com</u> before 1:00 p.m. on the day of the call will be considered.* The call can be accessed by dialing 1-877-741-4244 (domestic toll free) or 1-719-325-4879 (international toll) and entering the following conference ID: 7126873. A replay will be available from 7:15 p.m. on the day of the teleconference until 7:15 p.m. on May 18, 2017. To listen to the archived call, dial 1-888-203-1112 (domestic toll free) or 1-719-457-0820 (international toll), and enter conference ID number 7126873.

### Condensed Consolidated Balance Sheets

(in thousands)

(in thousands)	Fel	bruary 28, 2017	May 31, 2016		
	(U	naudited)			
Assets					
Current Assets:					
Cash and cash equivalents	\$	50,246	\$	49,092	
Investments, available for sale, at fair value		49,502		38 <i>,</i> 073	
Other		1,842		1,994	
Total Current Assets		101,590		89,159	
Investment in Winland Electronics, Inc.		921		1,125	
Investment in OneChicago LLC		246		246	
Investment in Digital Currency Group Inc.		76		76	
Investment in CNSX Markets, Inc.		243		243	
Investment in Miami International Holdings, Inc.		250		250	
Investment in National Stock Exchange Holdings, Inc.		249		-	
Investment in The Bermuda Stock Exchange		2,702	2,642		
Investment in Horizon Kinetics LLC		10,757	10,880		
Participation in Horizon Kinetics LLC revenue stream		10,200	10,200		
Other assets		-	139		
Total Assets	\$	127,234	\$	114,960	
Liabilities and Stockholders' Equity					
Current Liabilities:					
Securities sold, not yet purchased	\$	3,757	\$	4,412	
Other current liabilities		174		183	
Total Current Liabilities		3,931		4,595	
Deferred Tax Liability		11,883		10,573	
Total Liabilities		15,814		15,168	
Stockholders' Equity		111,420		99,792	
Total Liabilities and Stockholders' Equity	\$	127,234	\$	114,960	

#### **Condensed Consolidated Statements of Income**

(amounts in thousands, except share data)

	Three Months Ended				Nine Months Ended				
	_ February 28, _ February 29,		ruary 29,	February 28,		February 29,			
	2	017	<u> </u>	2016		2017	<u> </u>	2016	
	(Unaudited)			(Unaudited)					
Revenue:									
Consultancy and advisory fees	\$	498	\$	763	\$	1,452	\$	2,030	
Income from investment partnerships									
and limited liability companies		(421)		(1,771)		(97)		908	
Income from unconsolidated subsidiary		(8)		(30)		60		(1)	
Other		892		1,614		1,192		2,726	
Total Revenue		961		576		2,607		5,663	
Total Expenses		144		169		531		525	
Income from Operations		817		407		2,076		5,138	
Provision for Income Taxes		504		218		847		2,346	
Net Income		313		189		1,229		2,792	
Less net (loss) attributable to noncontrolling interests		3		-		84			
Net Income Attributable to the Company	\$	310	\$	189	\$	1,145	\$	2,792	
Diluted Net Income per Common Share	\$	0.01	\$	0.00	\$	0.03	\$	0.06	
Weighted Average Common Shares Outstanding									
Basic	43,	953,155	43,865,463		43,953,155		43,775,491		
Diluted	44,	44,002,116		43,914,548		44,000,569		43,828,423	

#### About FRMO Corp.

FRMO Corp. invests in and receives revenues based upon consulting and advisory fee interests in the asset management sector.

#### FRMO had 43,953,155 shares of common stock outstanding as of February 28, 2017.

For more information, visit our Web site at <u>www.frmocorp.com</u>.

Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995 – With the exception of historical information, the matters discussed in this press release are forward-looking statements that involve a number of risks and uncertainties. Words like "believe," "expect" and "anticipate" mean that these are our best estimates as of this writing, but that there can be no assurances that expected or anticipated results or events will actually take place, so our actual future results could differ significantly from those statements. Factors that could cause or contribute to such differences include, but are not limited to: our ability to maintain our competitive advantages, the general economics of the financial industry, our ability to finance growth, our ability to identify and close acquisitions on terms favorable to the Company, and a sustainable market.

Further information on our risk factors is contained in our quarterly and annual reports as filed on our website <u>www.frmocorp.com</u> and on <u>www.otcmarkets.com/stock/FRMO/filings</u>.

## Contact

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